

THE RETAIL DEVELOPERS' BUILT-IN ADVANTAGE: HIGHLY SKILLED UBC CARPENTERS AND CONTRACTORS



Carpenters and contractors from the United Brotherhood of Carpenters (UBC) are the answer for your next retail construction venture because their new business model — Skillset, Flexibility, Equity and Productivity — provides you with a **competitive advantage** that will move your project along and safeguard your bottom line.

We describe our services as a **competitive advantage** because UBC carpenters and contractors offer:

- **Skillset:** We are experienced professionals who hold the equivalent of a college degree in carpentry. No one in the industry offers better-trained, highly-skilled carpenters. Just as importantly, they constantly upgrade their skills to ensure that they are current with new technology or changing industry standards.
- **Flexibility:** We offer pricing flexibility in our new business model. You will find us open to discussion and options, when applicable.
- **Equity:** We are willing to become a partner in a project if it merits our participation. We welcome a conversation about this possibility.
- **Productivity:** We complete the job right the first time. For developers and end users, this eliminates callbacks and inflated punch lists because our carpenters begin work with a “right way the first time” priority. This mindset and our past projects answer a bottom-line question for every retail developer: Will they keep to the schedule? Our team always does.

While our new business model provides you with a variety of benefits, there are two other significant advantages that you gain. UBC contractors offer a customized team approach. This resolves any issues of onsite management. You can avail yourself of this expertise whether your project calls for a cookie-cutter approach, design-build or that special one-of-a-kind project. The other advantage we offer is our commitment to safety. Our adherence to safety training substantially reduces your risk in terms of cost, liability and schedule interruption.

What is particularly relevant to you as a developer is UBC's proven track record, which substantiates our successes. Some of the best-known retailers in the country select us, and return to us, because we deliver what we promise, and, we will do the same for your project.

